

Variety Distributors, Inc.
609 7th Street, PO BOX 728
Harlan, Iowa 51537



Phone: 712-755-2184
FAX: 712-755-5041
www.varietydistributors.com

Non-Equity Member

- All Catalogs & Ordering Information.
- Free online ordering.
- Variable Pricing - No Charge
- FOB Freight \$250 Minimum Order.
Recommend \$500 for best efficiency
- Terms: Statements Mailed 2x Per Month
- Seasonal Dating Allowed w/Good Credit
- Drop Ship Upcharge - 7%
- Sale Plans Available
- Can Attend Show - Pass Along Dating
- Show Warehouse Pools Cost Plus Freight Plus 7%

Equity Member

- \$3,000 Stock (Must Meet Credit Requirements)
- All Catalogs & Ordering Information
- Free online ordering.
- Variable Pricing - No Charge
- 2% Retainage Fee on Warehouse Purchases
- FOB Freight \$250 Minimum Order.
Recommend \$500 for best efficiency
- Up to 2% Freight Allowance (If Paid Within Terms)
- Terms: Statements Mailed 2x Per Month
- Seasonal Dating allowed w/Good Credit
- Drop Ship Upcharge - 5%
- Sale Plans Available
- Incentive Rebate up to 3% (If Applicable)
- Profit Sharing/Dividends (If Applicable)
- Show Warehouse Pools Cost Plus Freight Plus 7%